

AGREEMENT ON TRANSPARENCY AND DISCLOSURE

FERMA AND BIPAR AGREE TO THE FOLLOWING PRINCIPLES

1. BIPAR members will provide FERMA members with **sufficient and clear information** to enable them to make informed decisions about the purchase of insurance products and **the nature of their services**.
2. BIPAR members should inform FERMA members **in which capacity they operate** in relation to the services provided.
3. FERMA and BIPAR agree that **management of potential conflicts of interest** by BIPAR members, in the servicing of FERMA members business insurances, can only be successfully managed if there is transparency and disclosure of all types of remuneration.
4. FERMA members are entitled to receive **financial information regarding any remuneration** a BIPAR member (including but not limited to its parent company and/or subsidiary and/or affiliated company) will receive which is **directly related to the placing and servicing** of the FERMA members business insurances.
5. FERMA members are also entitled to receive **information regarding any type of remuneration**, a BIPAR member (including but not limited to its parent company and/or subsidiary and/or affiliated company) will receive **not directly related to the placing and/or servicing** of the FERMA members business insurances, but in which the FERMA members business insurances are taken into account as such, in agreements with Insurers (including but not limited to the Insurers parent company, subsidiary and/or affiliated company) that is involved in underwriting one or more of those business insurances of the FERMA member. These agreements with Insurers could be based on the volume or profitability of the insurance business placed or any other form of commission, work transfer payments, overrides, bonuses etc..
The disclosure will provide the following information:
 - ✓ Do you receive any form of remuneration from Insurers involved in the FERMA members business insurances, which is not directly related to the placing and/or servicing of the FERMA members business insurances?
 - ✓ If "YES", please provide the name of the Insurer.
 - ✓ Please provide a general description of the remuneration agreement.
6. FERMA and BIPAR agree that **disclosure of all remuneration** should be issued to the FERMA member **without request**.
7. It is the intention of both parties that this Agreement should not impede the application of EU and national competition rules and other applicable rules on the remuneration of intermediaries.

Brussels, 21 January 2010